

Unlocking Funding Opportunities

A Guide to Effective Funder Searches

Desbloqueando las Oportunidades de Financiamiento

Una Guía para Búsquedas Efectivas de Donates



Public Funding: Federal and State

Federal: Grants.gov

- Central portal for finding and applying for federal grants in the United States
- Serves as single access point for over 1,000 grant programs offered by various federal agencies

State: California Grants Portal (grants.ca.gov)

- A similar platform to grants.gov, but tailored for grant opportunities within the state of California.
- Serves as centralized hub for finding and applying for grants offered by California state agencies (e.g., Environmental Protection Agency (CalEPA); Dept. Of Forestry and Fire Protection (CAL FIRE))

Financiamiento Público: Federal y Estatal

Federal: Grants.gov

- Portal central para encontrar y solicitar subvenciones federales en los Estados Unidos
- Sirve como punto de acceso único para más de 1,000 programas de subvenciones ofrecidos por varias agencias federales

Estado: Portal de Subvenciones de California (grants.ca.gov)

- Una plataforma similar a grants.gov, pero diseñada para oportunidades de subvenciones dentro del estado de California.
- Sirve como centro centralizado para encontrar y solicitar subvenciones ofrecidas por las agencias estatales de California (por ejemplo, la Agencia de Protección Ambiental (CalEPA, por sus siglas en inglés); el Departamento de Protección Ambiental (Dept. de Silvicultura y Protección contra Incendios (CAL FIRE))

Popular grant databases for private funding:

Foundation Directory Online

- \$36-\$127/month, public library access

Instrumentl

- \$179-\$499/month; 14-day free trial

Grant Watch

- \$45/month; \$18/week

GrantScape

- \$30-\$102/month

GrantStation

- \$179/one year; \$249/two years

Inside Philanthropy

- Single user \$47/month; multi-user \$847/year

Grant Gopher

- \$0 for Lite; \$9-\$49/month for Pro versions

Bases de datos de subvención populares para financiamiento privado

Directorio de Fundaciones en Línea

- \$36-\$127/mes, acceso en bibliotecas públicas

Instrumentl

- \$179-\$499/mes; muestra gratuita por 14 días

Grant Watch (*Vigilia de Subvención*)

- \$45/mes; \$18/semanal

GrantScape (*Panorama de Subvención*)

- \$30-\$102/mes

GrantStation (*Estación de Subvención*)

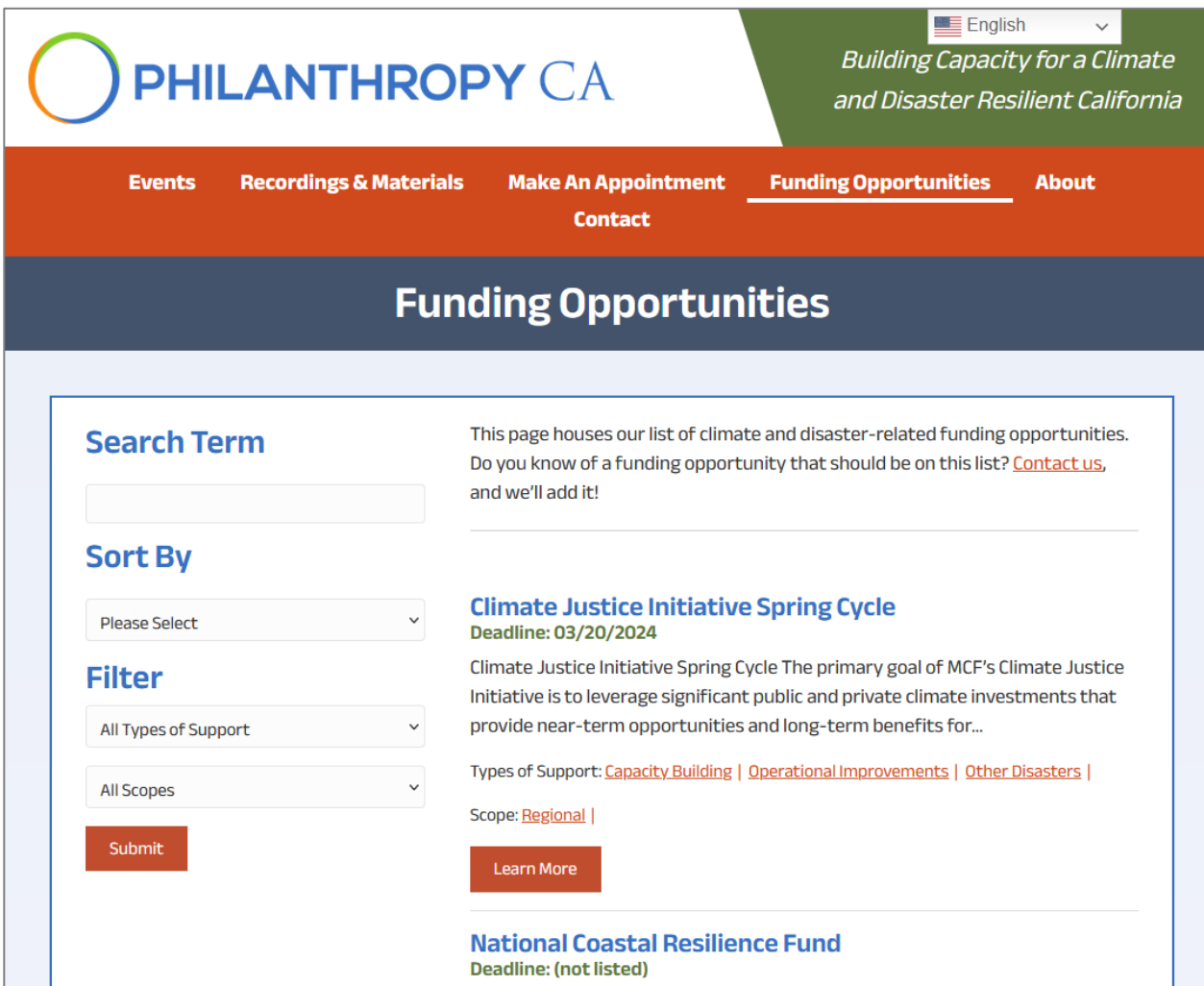
- \$179/un año; \$249/dos años

Inside Philanthropy (*Dentro de la Filantropía*)

- Usuario único \$47/mes; multiusuario \$847/año

Grant Gopher

- \$0 para la versión ligera; \$9-\$49/mes para versiones Pro



The screenshot shows the 'Funding Opportunities' page on the Philanthropy CA website. The header includes the logo and navigation links: Events, Recordings & Materials, Make An Appointment, Funding Opportunities (selected), and About. Below the header is a dark blue banner with the text 'Funding Opportunities'. The main content area is divided into a left sidebar and a right main section. The sidebar contains a 'Search Term' input field, a 'Sort By' dropdown menu, and a 'Filter' section with two dropdown menus for 'All Types of Support' and 'All Scopes', followed by a 'Submit' button. The main section contains a paragraph about the list of opportunities, a link to 'Contact us', and two featured opportunities: 'Climate Justice Initiative Spring Cycle' with a deadline of 03/20/2024, and 'National Coastal Resilience Fund' with a deadline of (not listed). Each featured opportunity has a 'Learn More' button.

PHILANTHROPY CA

English

Building Capacity for a Climate and Disaster Resilient California

Events Recordings & Materials Make An Appointment **Funding Opportunities** About

Contact

Funding Opportunities

Search Term

Sort By

Please Select

Filter

All Types of Support

All Scopes

Submit

This page houses our list of climate and disaster-related funding opportunities. Do you know of a funding opportunity that should be on this list? [Contact us](#), and we'll add it!

Climate Justice Initiative Spring Cycle
Deadline: 03/20/2024

Climate Justice Initiative Spring Cycle The primary goal of MCF's Climate Justice Initiative is to leverage significant public and private climate investments that provide near-term opportunities and long-term benefits for...

Types of Support: [Capacity Building](#) | [Operational Improvements](#) | [Other Disasters](#) |

Scope: [Regional](#) |

[Learn More](#)

National Coastal Resilience Fund
Deadline: (not listed)

Funding Opportunities on the Climate Capacity Website / Oportunidades de Financiamiento en el Portal de Climate Capacity

climatecapacity.philanthropyca.org

- **Search, sort, filter** – narrow the opportunities list to fit your organization
- **Busca, clasifica, filtra** - reduce la lista de oportunidades para adecuarla a tu organización

Let's do a step-by-step funder search!

¡Hagámos una búsqueda de donantes paso por paso!

STEP 1: Determine your organization's funding needs.

Most common types of grant support:

Program: For a specific program or initiative at your organization.

Capital: For a specific project or campaign. Typically includes construction/renovation of facilities, purchase of materials and equipment, etc.

General Operating: Unrestricted funding to support your organization's overall mission. Does not need to be dedicated to a particular project/program.

PASO 1: Define las necesidades de financiamiento de tu organización.

Los tipos de subvenciones más comunes son las que apoyan:

Programas: Para un programa o iniciativa específica en tu organización.

Campaña de capital: Para campañas de recaudación de fondos destinados a proyectos específicos que típicamente incluyen construcción/renovación de instalaciones, compra de materiales y equipo, etc.

Operación en General: Financiamiento no etiquetado, para apoyar la misión de tu organización de manera general. No requiere destinarse a un proyecto/programa particular.

STEP 2: Understand the population(s) you intend to serve

Examples:

- Individuals experiencing homelessness
- Individuals recently released from incarceration
- Individuals with disabilities
- Children
- Seniors
- Persons affected by disasters
- Rural residents

PASO 2: Conoce a la población(es) pretendes servir.

Ejemplos:

- Personas en situación de calle
- Personas recientemente liberadas de la cárcel
- Personas con discapacidades
- Niños/niñas
- Adultos mayores
- Personas afectadas por desastres
- Residentes de áreas rurales

STEP 3: Consider the geographic location(s) you serve.

City; County; State; National

Examples:

- City of Redding, CA
- Fresno and Tulare Counties
- Defined Service Area (e.g., ZIP codes, County, etc.)
- State of California
- United States

PASO 3: Considera la o las ubicaciones geográficas que atiendes.

Ciudad, condado, estado, país

Ejemplos:

- Ciudad de Redding, California
- Condados de Fresno y Tulare
- Área Definida de Servicio (p.ej., códigos postales, condado, etc)
- Estado de California
- Estados Unidos de América

STEPS 1-3 = Basic funder search terms

Organization needs + Population of focus + Geographic location

Examples:

Capital support + seniors + Fresno County

Program support + individuals experiencing homelessness + Fresno, California

PASOS 1-3 = Términos básicos para la búsqueda de donantes

Necesidades de la organización + Población de enfoque + Ubicación geográfica

Ejemplos:

Apoyo para campaña de capital + ancianos + Condado Fresno

Apoyo para programa + personas en situación de calle + Fresno, California

STEPS 1-3 = Basic funder search terms

Optional: Add **specifics** to get more tailored search results.

Examples:

Capital support + seniors + **mental health facility** + **construction** + Fresno County

Program support + individuals experiencing homelessness + **substance use disorder** + **outreach** + Fresno, California

PASOS 1-3 = Términos básicos para la búsqueda de donantes

Opcional: Agrega **detalles** para obtener resultados de búsqueda a la medida.

Ejemplos:

Apoyo para campaña de capital + ancianos + **instalación de salud mental** + **construcción** + Condado de Fresno

Apoyo para programa + personas en situación de calle + **trastornos por drogadicción** + **promoción** + Fresno, California

Funder Search Example

Ejemplo de Búsqueda de Donantes

	Funder Information	Funding Overview/Portfolio Details	Initial Approach/Parameters	Deadline(s)
General Operating Support				
1	W.M. Keck Foundation 515 South Flower Street Suite 800 Los Angeles, CA 90071 Phone: 213-612-2000 Email: info@wmkeck.org and/or SoCal@wmkeck.org Website: http://www.wmkeck.org/	The Keck Foundation's Southern California program supports projects in five areas: Arts and Culture, Civic and Community Services, Early Childhood Care and Education, Health Care, and Precollegiate Education. Click to view abstracts for grants awarded in June and December of 2023. Health Care: Expanding access to holistic, integrated health care by <u>supporting federally qualified health centers</u> . Addressing the <u>social determinants of health</u> and adverse childhood experiences.	Initial Approach: Draft a Concept Paper for review. Provides the opportunity for eligible organizations to receive feedback from Foundation staff on up to three project ideas. Foundation staff will respond within four weeks of receiving a concept paper. While participation in the concept review is not a prerequisite for applying to the Southern California Program, we strongly encourage it. Grant Amount: Southern California grants range from \$100,000 to \$500,000.	Concept Review: Portal is open from April 1 – May 15, 2024. Full Application: July 5 at 4:30pm PST
2	Cedars-Sinai Foundation 8700 Beverly Blvd., Suite 2416 Los Angeles, CA 90048 Phone: 310-423-3277 Email: Community Benefit Giving Office – cbgo@cshs.org	Grants are awarded to nonprofit organizations working to <u>strengthen the healthcare safety net</u> and improve the wellbeing of the most vulnerable in our community. Cedars-Sinai grantmaking strives to <u>increase health equity</u> through a series of programs, initiatives and partnerships, with <u>a focus on community members who are underinsured, uninsured or uninsurable</u> .	Initial Approach: Contact the Community Benefit Giving Office at cbgo@cshs.org to request a meeting and/or permission to send a concept paper or LOI. If unsuccessful, try sending a message to the community giving team via the website.	Rolling deadline